

CIGNA LEVEL FUNDING

An effective self-funding solution with a 10-year history to prove it.

Level FundingSM from Cigna is an innovative self-funding solution. It combines financial predictability and the control and information you want, with an opportunity to benefit from a favorable claims year. Cigna's self-funding solutions have been working for 30 years, proving to companies with more than 50 full-time employees that it's possible to improve the health of your company and save money when claim costs go down.

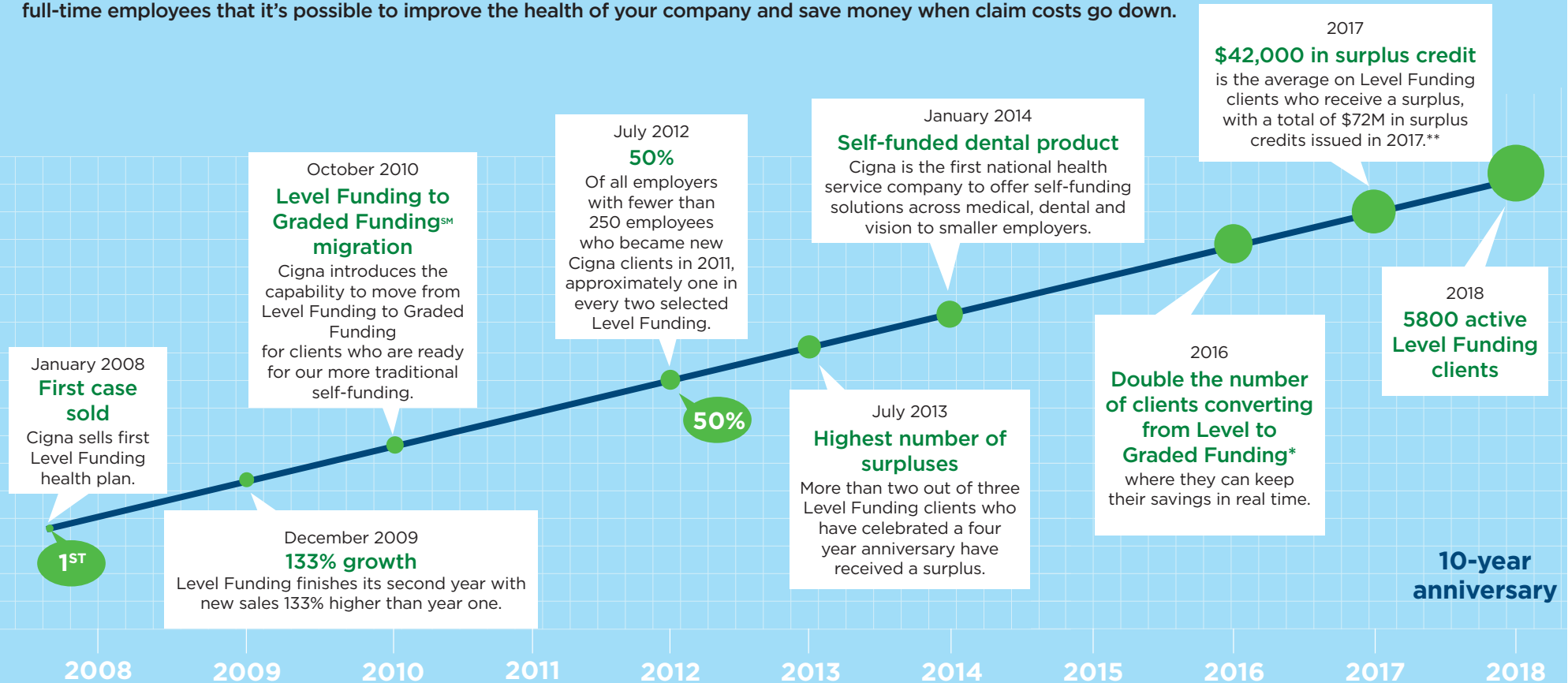


Chart is for illustrative purposes only. All statistics are based on Cigna internal data as of July 2018.

Together, all the way.®



HOW DOES LEVEL FUNDING WORK?

- Employer pays **preset level payments** (maximum costs) each month
- Regardless of claim activity from month to month, employer **costs do not fluctuate** (except to adjust for enrollment shifts)
- Employer and broker can view **monthly claims reporting** and assess expected surplus throughout the year
- To fund claims after termination, Terminal Funds are assessed; Terminal Fund pays for costs related to run-out claims; no additional fees due
- In month 16, when client renews, the employer receives their portion* of the claims funding surplus
- The employer's surplus share percentage will be determined up front, at either 50%, 67% or 100%***

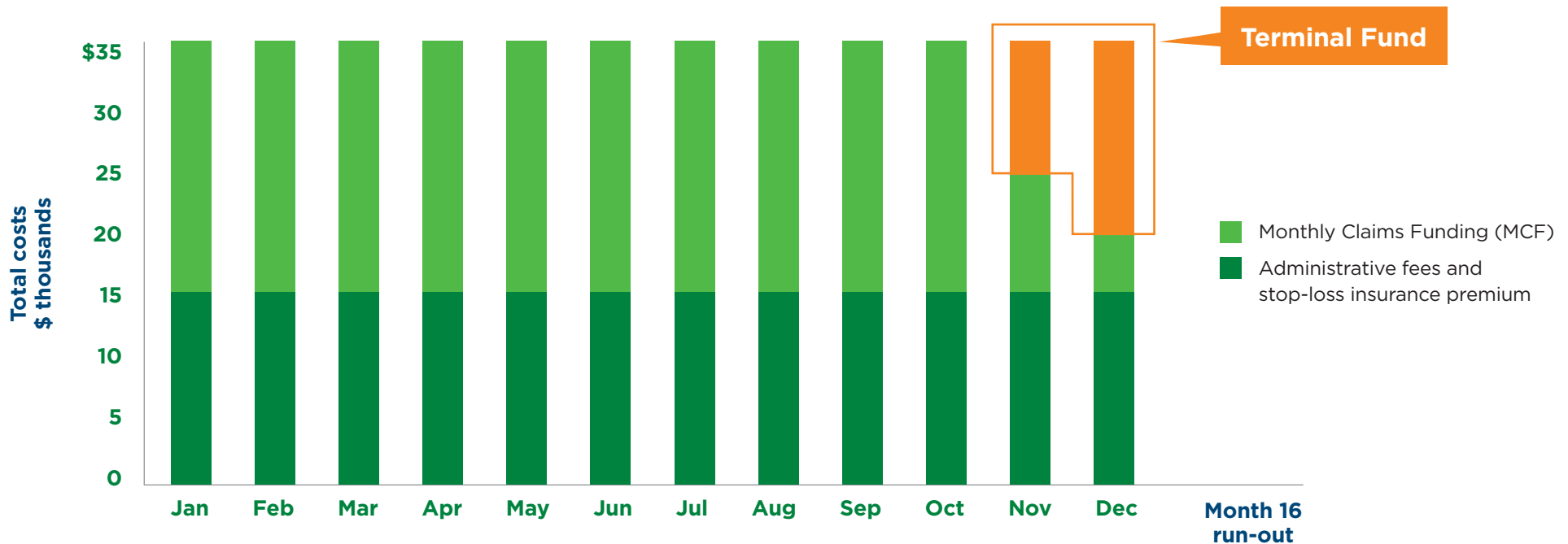


Chart is for illustrative purposes only. Actual plan terms will vary.

Together, all the way.®



LEVEL FUNDING: TRUST AN ORIGINAL

We launched Cigna Level Funding with a simple goal: **Provide small to midsize companies the advantages of self-funding with similar simplicity to a traditional fully insured product.** There are a lot of products that look like Level Funding, but they do not have the history, expertise and proven ability to save small to midsize employers money.

As you consider self-funding as a smart, long-term employee benefit strategy, remember that Cigna Level Funding is a proven, effective, modern self-funding solution from an industry pioneer.

Five things to remember about Level Funding.

1. Know what you owe – consistent monthly payment that includes terminal coverage for 15 months.
2. Opportunity to share in savings if claims run well, and you don't pay more if claims run worse than expected.
3. Premium tax savings.
4. No deficits that carry forward from year to year.
5. Experience – 10 years of selling, renewing and servicing Level Funding clients.

Cigna Level Funding includes:

- › An aligned self-funded medical plan and stop-loss insurance policy with no gaps in coverage
- › Direct payments to hospitals and health care providers on employer's behalf
- › The same provider network options, including Open Access Plus, as our insured medical plans
- › Claims payment and administration system specifically configured for self-funding
- › Traditional and high-deductible plan designs
- › Ability to self-fund dental and vision claims
- › Same comprehensive case, utilization and clinical management as our insured medical products
- › Platinum Service (if qualified) and Gold Service for single-point-of-contact resolution
- › Underwriting, sales and local client service team who are experts on self-funding
- › A health improvement strategist to bring innovative programs that help improve employee health and productivity.
- › Same 24/7 live customer service as our fully insured products
- › Stop-loss insurance coverage provided by a financially solid company with an A,A- rating from Standard & Poor's and an A rating from A.M. Best*

To learn more about Cigna Level Funding, contact your broker or Cigna representative.

* Financial strength rating for Cigna Health and Life Insurance Company as of May 2017: AA- is **fourth** out of **twenty-two** categories for Standard and Poor's, and A is **third** out of **sixteen** categories for A.M. Best. Ratings are based on the rating agency's opinions of the company's overall financial strength. Ratings are not a recommendation of the company, its products, specific policy provisions, rates or the practices of the insurance company. Rating agencies review their ratings periodically and there can be no assurance that current ratings will be maintained in the future. The above information is not exclusive. If you would like to request complete financial or credit rating information for a particular Cigna subsidiary, please contact your Cigna representative.

** Stats are based on Cigna internal data for clients between 25–499 eligible employees for Jan.–Dec. 2017.

*** Surplus is not guaranteed and is given as an administrative fee credit.

Product availability may vary by plan type, group size and location, and is subject to change. In most states, Cigna offers group insurance coverage to employers with more than 50 full-time employees, as well as administrative services for self-funded plans with as few as 25 full-time employees. Stop-loss insurance policies and health benefit plans contain exclusions and limitations. For costs and details of coverage, contact your Cigna sales representative.

All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna Health and Life Insurance Company. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.

8269291 07/18 © 2018 Cigna. Some content provided under license.

